

Fwd: Colgate Palmolive List Price Change Letter - Implementation 28 Feb 2022

From: Matt Gardiner <[REDACTED - PII]@colpal.com>
To: Matthew Hankin <[REDACTED - PII]@coles.com.au>
Date: Fri, 03 Dec 2021 16:24:28 +1100
Attachments: Colgate Palmolive List Price Change Letter - Implementation 28 Feb 2022.pdf (87.96 kB); Colgate-Palmolive Soaps and Wash- CPI Template 03.12.21.xlsx (232.84 kB); Colgate-Palmolive Oral Care - CPI Template 03.12.21.xlsx (235.31 kB)

Hi Matt,

The team have a strong plan to support (Proposed RRP, RPPs & Frequency), so please encourage your team to reach out as soon as convenient.

Have a great weekend mate,

Matt Gardiner
 Colgate-Palmolive Company
 Customer Development Team Leader
 Australia
 Asia Pacific Division

Office 1B/21 Lionel Road, Mt Waverley, VIC 3149

Mob [REDACTED - PII]



----- Forwarded message -----

From: Matt Gardiner <[REDACTED - PII]@colpal.com>
Date: Fri, 3 Dec 2021 at 16:22
Subject: Colgate Palmolive List Price Change Letter - Implementation 28 Feb 2022
To: Paul Carroll <[REDACTED]@coles.com.au>, Jack Jessiman <[REDACTED]@coles.com.au>, <CostPriceIncreaseRequests@coles.com.au>
Cc: Alex Martin <[REDACTED]@colpal.com>, Emel Sefil <[REDACTED]@colpal.com>, Matthew Hankin <[REDACTED - PII]@coles.com.au>, Hugo Hood <[REDACTED]@colpal.com>

Hi Paul & Jack,

As discussed, please find attached the updated List Prices that take effect Monday 28th February 2022.

Alex and Emel have the updated RRP, as well as the proposed promotional plan to support, so please reach out to them when you are ready.

Regards,

Matt Gardiner
 Colgate-Palmolive Company
 Customer Development Team Leader

Australia
Asia Pacific Division

Office 1B/21 Lionel Road, Mt Waverley, VIC 3149
Mob REDACTED - PII

Colgate's intention is to comply with the Australian Consumer Law at all times. The resale price/s referred to in this communication are recommendations only and there is no obligation on the retailer to comply with these recommendations. Any references to promotional prices in this document are references to maximum prices below which the customer is always free to sell. Any case deal/allowances etc. offered by Colgate in this communication are offered on the understanding that they will be passed on by the customer to the purchaser and that the customer is always free to offer additional discounts. MPP means "Maximum Promotional Price" & RRP / RPP means "Recommended Resale Price".

| | | | |
|---|---|---|---|
|  | | | |
|  |  |  |  |